



# CPC Corporation, Taiwan

## ( Supply and Trading Division )

### Registration Procedure/Pre-qualification for Buyers of CPC's Petroleum Product Export

Any foreign company intends to participate in CPC's petroleum product export tender or to buy petroleum product from CPC is required to express its intention by Telex, FAX, Email or letter to CPC indicating the product(s) it intends to buy and provide CPC with the following information for pre-qualification purposes:

1. **COMPANY INTRODUCTION:** information including but not limited to company history, capital, corporation structure, annual financial highlights and business description, etc.
2. **ACTUAL PETROLEUM PRODUCT TRADING ACTIVITIES:** trading experience/history including but not limited to annual amount/item/counter party etc.
3. **CREDIT LINE CERTIFICATE:**
  - (1) When issued by foreign banks : a letter or certificate issued by an international first class bank within the 200 largest bank's name list ranked by strength Tier One Capital from Basle's Bank for International Settlements showing the company's credit line up to USD30.0 million or more.
  - (2) When issued by local banks in Taiwan : a letter or certificate issued by an international first class bank within the 300 largest bank's name list ranked by strength Tier One Capital from Basle's Bank for International Settlements showing the company's credit line up to USD30.0 million or more.
4. **BANK REFERENCE:** name/address/telephone/facsimile of one or two banks with the contact persons recommended by the company to CPC for bank reference purpose.
5. **TRADE REFERENCE:** name/address/telephone/facsimile of one or two internationally known companies with contact persons recommended by the company to CPC for trade credibility reference purpose.

Any company approved and enrolled in CPC's buyer's list will receive CPC's spot export tender invitation when available and will be qualified as a potential buyer to CPC.